

COMMONWEALTH COMMERCIAL PARTNERS, INC.

Professional Profile



Della G. Conti

**COMMONWEALTH
COMMERCIAL PARTNERS, INC.**

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Corporate Responsibilities

Della specializes in leasing and sales of office space. She also performs select retail and warehouse leasing for Richmond businesses.

Practice Areas

- *Tenant/Landlord Lease Representation Services
- *Seller/Buyer Representation Services

Experience

Della joined Commonwealth Commercial Partners in 2009. Prior to Commonwealth Commercial, Della was a Director/Broker with GVA Advantis for 19 years. Her focus was on sales and leasing of commercial properties.

Prior to joining GVA Advantis, Della was Vice President of Development & Leasing for Rowe Development Company and was responsible for more than six million square feet located in fourteen states. Her responsibilities included site selection, build-to-suit cost analysis, feasibility studies and lease negotiations.

Della began her career in real estate at Elam & Funsten Realtors in 1979, where she was Director of Property Management.

Education

Della attended Virginia Commonwealth University. She received her Certified Property Management designation from the Institute of Real Estate Management and is pursuing further education in commercial real estate.

Accomplishments

Della is Past President of Institute of Real Estate Management, Richmond Chapter 39; Past Board Member, Certified Commercial Investment Management; Past Board Member of Innsbrook Owner's Association; Member, National Association of Realtors. She is a Virginia Real Estate Broker, CCIM Candidate, and holds a Certified Property Manager Designation.